

**SANTA ANA DISTRICT OFFICE**  
**FY 2008 504 THIRD PARTY LENDER RANKINGS**  
**AS OF 9/30/08**



**TOP 3 LENDERS**

**#1 BANK OF AMERICA, NA**  
**59**  
**\$52,912,018**

**#2 WELLS FARGO BANK, NA**  
**40**  
**\$40,174,617**

**#3 ZIONS FIRST NATIONAL BANK**  
**24**  
**\$21,486,661**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>Bank of America, National Association</b>	<b>59</b>	<b>\$52,912,018</b>	<b>\$896,814</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>40</b>	<b>\$40,174,617</b>	<b>\$1,004,365</b>
<b>3</b>	<b>Zions First National Bank</b>	<b>24</b>	<b>\$21,486,661</b>	<b>\$895,278</b>
4	Fullerton Community Bank, FSB	23	\$15,717,041	\$683,350
5	Community Bank	20	\$39,490,938	\$1,974,547
6	Citizens Business Bank	18	\$14,655,700	\$814,206
7	California Bank & Trust	18	\$12,541,400	\$696,744
8	Pacific Western Bank	16	\$13,815,763	\$863,485
9	Mission Oaks National Bank	11	\$7,850,501	\$713,682
10	Bank of the West	10	\$10,360,437	\$1,036,044
11	Premier Commercial Bank, National Association	10	\$7,378,276	\$737,828
12	Temecula Valley Bank	9	\$11,434,700	\$1,270,522
13	Farmers & Merchants Bank	9	\$6,194,424	\$688,269
14	Wachovia Bank, National Association	8	\$14,395,579	\$1,799,447
15	Union Bank of California, N.A.	7	\$8,826,866	\$1,260,981
16	Lehman Brothers Bank, FSB	7	\$6,108,241	\$872,606
17	Commerce National Bank	7	\$5,999,239	\$857,034
18	Spectrum Bank	5	\$10,591,699	\$2,118,340
19	First National Bank of Southern California	5	\$7,061,673	\$1,412,335
20	East West Bank	5	\$3,777,421	\$755,484
21	Citibank, N.A.	5	\$3,718,000	\$743,600
22	Rabobank, National Association	4	\$4,976,000	\$1,244,000
23	Premier Service Bank	4	\$4,044,888	\$1,011,222
24	Security Bank of California	4	\$1,882,308	\$470,577
25	Pacific City Bank	3	\$7,162,600	\$2,387,533
26	Pacific Enterprise Bank	3	\$3,875,000	\$1,291,667
27	Union Bank	3	\$2,925,000	\$975,000
28	City National Bank	3	\$2,049,837	\$683,279
29	GE Capital Small Business Finance Corporation	2	\$4,492,750	\$2,246,375
30	National Bank of California	2	\$3,330,201	\$1,665,101
31	Orange County Business Bank	2	\$2,748,750	\$1,374,375
32	Comerica Bank	2	\$2,647,500	\$1,323,750
33	Desert Commercial Bank	2	\$2,308,581	\$1,154,291
34	Pacific Mercantile Bank	2	\$2,276,231	\$1,138,116
35	Commerce Bank of Temecula Valley	2	\$1,840,056	\$920,028
36	Cathay Bank	2	\$1,442,500	\$721,250
37	Pacific Coast National Bank	2	\$1,427,216	\$713,608
38	IronStone Bank	2	\$1,160,611	\$580,306
39	Premier Community CU	2	\$991,500	\$495,750
40	Security Business Bank of San Diego	2	\$950,500	\$475,250
41	Canyon National Bank	2	\$866,291	\$433,146
42	Palm Desert National Bank	2	\$784,021	\$392,011
43	Community National Bank	2	\$759,200	\$379,600
44	Inland Community Bank, National Association	2	\$467,500	\$233,750
45	Americas United Bank	1	\$6,090,432	\$6,090,432
46	MetroPacific Bank	1	\$4,942,142	\$4,942,142
47	State Bank of Texas	1	\$3,777,000	\$3,777,000
48	Uniti Bank	1	\$3,232,300	\$3,232,300

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	The Bank of Las Vegas	1	\$3,190,000	\$3,190,000
50	UPS Capital Business Credit	1	\$3,000,000	\$3,000,000
51	Community South Bank d.b.a Community South	1	\$3,000,000	\$3,000,000
52	North Island Financial CU, dba North Island CU	1	\$2,944,000	\$2,944,000
53	People's United Bank	1	\$2,599,415	\$2,599,415
54	RidgeStone Bank	1	\$2,000,000	\$2,000,000
55	United Central Bank	1	\$2,000,000	\$2,000,000
56	US Metro Bank	1	\$1,700,000	\$1,700,000
57	Bridge Bank, National Association	1	\$1,365,000	\$1,365,000
58	1st Centennial Bank	1	\$1,300,000	\$1,300,000
59	Community West Bank, National Association	1	\$1,250,000	\$1,250,000
60	Alliance Bank	1	\$1,226,763	\$1,226,763
61	First Bank & Trust	1	\$1,218,024	\$1,218,024
62	Banco Popular North America	1	\$1,192,629	\$1,192,629
63	Far East National Bank	1	\$1,185,000	\$1,185,000
64	First Bank	1	\$1,077,000	\$1,077,000
65	Mirae Bank	1	\$920,000	\$920,000
66	Celtic Bank Corporation	1	\$800,000	\$800,000
67	PFF Bank & Trust	1	\$725,000	\$725,000
68	Midwest Bank and Trust Company	1	\$721,140	\$721,140
69	Borrego Springs Bank, N.A.	1	\$662,000	\$662,000
70	Gateway Business Bank	1	\$609,100	\$609,100
71	Excel National Bank	1	\$596,000	\$596,000
72	First Vietnamese American Bank	1	\$525,000	\$525,000
73	United Commercial Bank	1	\$500,000	\$500,000
74	California CU	1	\$490,735	\$490,735
75	La Jolla Bank, FSB	1	\$433,000	\$433,000
76	South County Bank, National Association	1	\$423,500	\$423,500
77	GBC International Bank	1	\$345,000	\$345,000
78	Orange County's CU	1	\$336,500	\$336,500
79	Silver State Bank	1	\$295,400	\$295,400
80	Provident Savings Bank, Federal Savings Bank	1	\$250,000	\$250,000
81	International City Bank, National Association	1	\$225,000	\$225,000
82	Community Bank of Nevada	1	\$188,400	\$188,400
	<b><i>TOTAL:</i></b>	<b><i>410</i></b>	<b><i>\$427,235,715</i></b>	<b><i>\$1,042,038</i></b>